

Essential Solutions for  
Business Savings



## About Essensa

Essensa is a leading group purchasing organization (GPO) serving over **32,225 members** including rehabilitation hospitals nationwide. With accrued **purchasing volume of \$60 billion**, our members have access to a broad portfolio of over **2,000 contracts**, with discounts on products and services that cover all aspects of their business needs.

## Sample Savings Categories Include:



### HEALTHCARE

- Brand & Generic Pharmaceuticals
- Capital Equipment
- Imaging
- IV Therapy & IVIG
- Laboratory Supplies & Services
- Medical/Surgical
- Rehab Therapy Products & Services
- Wound Care Products



### FACILITIES

- Construction
- Facility Management & Maintenance
- Pest Elimination Services
- Waste Management



### FOODSERVICE

- Food
- Foodservice Products & Supplies
- Nutrition Products



### OPERATIONS

- Administrative, Financial & Management Services
- Cellular, Data & Voice Services
- Information Technology
- Office Supplies, Furniture & Technology
- Shredding

## Why Essensa?

- **No fee to join, no membership fees, and no minimum purchase requirements**
- Affiliate of Premier—one of the nation's largest acute care GPOs
- **Fully transparent**—members receive individual reports at the end of the year stating the revenue Essensa earned from administrative fees paid by suppliers/vendors based on member purchases
- **Personalized customer service**
  - Client Service Associates at Essensa headquarters
  - Regional Managers in the field
  - EDP Coordinators provide the employees at your facility with their discounts
- **On-staff industry experts**, including:
  - Licensed, certified staff pharmacists & physician consultants
  - Purchasing and Supply Chain professionals
  - Full-time auditing team ensures correct contract pricing & optimum use of contracts
- State-of-the-art technology and customized reporting capabilities
- Updates on contract changes, industry news & customized publications

**Ask us about our Employee Discount Program!**

## Join Today

Contact an Essensa Representative today by phone at **(866) 430-5330**, or email [info@essensa.org](mailto:info@essensa.org) for more information or to become a member. Visit us online at [www.essensa.org](http://www.essensa.org).