

Essential Solutions for Business Savings



#### Essensa membership is completely free.

From foodservice and housekeeping products to back-end services, Essensa delivers cost savings, supply chain management, and comprehensive customer support to over 32,225 members nationwide. As a group purchasing organization (GPO) that serves hotel and hospitality groups, Essensa uses the total purchasing volume of all of its members to negotiate discounts with manufacturers, suppliers, and service providers.

Whether you are a boutique hotel or part of a large hotel chain, Essensa can help you improve your bottom line without compromising quality. Our broad portfolio includes over 2,000 contracts that offer discounts on thousands of products and services for every aspect of your business. As a wholly-owned subsidiary of Premier, one of the nation's largest performance improvement organizations, we are able to leverage a total purchasing volume of over \$60 billion—which means more power to negotiate significantly discounted contract pricing.

Essensa offers a wide range of products and services to meet all of your business needs, including

- Advertising Services
- Car Rentals
- Credit Card Services
- Elevators, Escalators & Dumbwaiters
- Flooring, Carpet & Floor Care
- Foodservice Products & Services
- Housekeeping & Laundry Products & Services
- HVAC Equipment
- Maintenance, Repair & Operations (MRO)
- Office Supplies

- Paint
- Payroll, Executive Recruiting & Employee Background Checks
- Pest Flimination
- Printers, Copiers & Facsimiles
- Uniforms

As an Essensa member, you get access to our foodservice program with US Foods, one of the largest food distributors in the nation. You can see immediate time and cost-savings on foodservice purchases by taking advantage of our US Foods contract.

#### Through our food portfolio, you can also benefit from

- small distribution costs and locked-in category mark ups
- committed manufacturer agreements covering in excess of 50,000 high-quality products
- the broadest range of foodservice products, including sustainable, organic, and trans fat-free products

#### Why Essensa?

- Access to on-staff industry experts
- Access to Premier's Supply Chain Advisor® (an online catalog of savings)
- Employee Discount Program (EDP) your employees to save on office supplies, car rentals, technology & more
- Personalized customer service
  - Client Service Associates at Essensa headquarters
  - Regional Managers in the field
  - EDP Coordinators available to provide your employees with their discounts
- Updates on contract changes

Ask us about our **Employee Discount** Program!

Contact an Essensa Representative today by phone at

(866) 430-5330, or email

info@essensa.org for more information or to become a member.

Visit us online at www.essensa.org.



in /company/Essensa-GPO

Sub Category	Contract Name	Vendor	Contrac
	ADMINISTRATIVE, FINANCIAL & M	NANAGEMENT SERVICES	
EQUIPMENT LIQUIDATION	Equipment Liquidation & Related Services	AnewMed	PP-SV-100
	Equipment Liquidation & Related Services	BidMed	PP-SV-148
	Equipment Liquidation & Related Services	Centurion Service Group	PP-SV-101
	Equipment Liquidation & Related Services	EcoMed Healthcare Technology Management	PP-SV-086
	Equipment Liquidation & Related Services	Manage Resource Group	PP-SV-087
	Equipment Liquidation & Related Services	TekYard Medical	PP-SV-088
	Equipment Liquidation & Related Services	The Ettin Group	PP-SV-089
FINANCE	AP Audit Services	BSI Healthcare Audit Services	PP-SV-117
	AP Audit Services	Contract Management Strategies	PP-SV-116
	AP Audit Services	Strategic Audit Solutions	PP-SV-118
	AP Audit Services	The Audit Group	PP-SV-119
	Billing & Debt Collection Services	Global Care Administrators	PP-SV-176
	Billing & Debt Collection Services	Magellan Resource Partners	PP-SV-127
	Billing & Debt Collection Services	NorthWind Companies	PP-SV-128
	Billing & Debt Collection Services	Signature Performance	PP-SV-129
	Billing & Debt Collection Services	The SOS Group (Strategic Outsourcing Solutions)	PP-SV-130
	Billing & Debt Collection Services	TSI	PP-SV-131
	Corporate Billing Solutions/Expense Management. Services	American Express	GNYHA- SS-031
	Credit Card Services	Paymentus	PP-SV-185
	Credit Card Services	Solupay Consulting	PP-SV-183
	Credit Card Services	Sun Communications	PP-SV-184
	Credit Card Services	USPAY Group	PP-SV-18
	Expense Management Software Solutions	Concur Technologies	IE-HR-014
	Purchasing Cards & Electronic Payables	Bank Of America	PP-SV-065
	Travel Booking Services	Alliance Reservations Network	IN-HR-01
UMAN RESOURCES	Background Check Services	Accutrace	PP-SV-177
	Background Check Services	JD Palatine	PP-SV-178
	Background Check Services	MBI Worldwide	PP-SV-179
	Background Check Services	Precheck	PP-SV-180
	Background Check Services	Pre-Employ.com	PP-SV-18
	Background Check Services	Private Eyes	PP-SV-182
	Executive Recruiting	The Knight Group	PP-SV-138
	Executive Recruiting	The Synergy Organization	PP-SV-139
	Executive Recruiting	Witt/Kieffer	PP-SV-140
	Mailing Services	Onsite Management Group	PP-SV-147
	Moving Services	Armstrong Relocation	PP-SV-156
	Moving Services	Ewing Moving Service	PP-SV-159
	Moving Services	Health Care Relocations of America	PP-SV-161
	Moving Services	Sirva Worldwide	PP-SV-162
	Moving Services	Stevens Worldwide Van Lines	PP-SV-163
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Sub Category	Contract Name	Vendor	Contract
HUMAN RESOURCES (Continued)	Vehicle Rental Services	Hertz	PP-SV-168
	Workforce Solutions - Human Resources Technology	Job Market Maker	PP-SV-145
	Workforce Solutions - Human Resources Technology	Medefis	PP-SV-174
	Workforce Solutions - Human Resources Technology	Shiftwise	PP-SV-187
	Workforce Solutions - Human Resources Technology (Non-VMS)	Job Market Maker	PP-SV-188
MARKETING	Advertising & Marketing Services	American Solutions For Business	PP-SV-067
	Advertising & Marketing Services	Berry Network	PP-SV-068
	Advertising & Marketing Services	Big Mountain Imaging	PP-SV-069
	Advertising & Marketing Services	Burton & Mayer	PP-SV-070
	Advertising & Marketing Services	BVK Direct	PP-SV-071
	Advertising & Marketing Services	ST Printing & Communications	SD-SV-002
	Advertising & Marketing Services	Wendling Printing	PP-SV-072
STORAGE & MOVING	Off-site Storage Services	2-20 Records Management	PP-SV-141
	Off-site Storage Services	AMS Store & Shred	PP-SV-143
	Off-site Storage Services	Vital Records Control	PP-SV-144
	Storage & Moving	Pods Enterprises	IN-FA-023
	DELIVERY, SHIPPING & FREIG	HT MANAGEMENT	
INBOUND/OUTBOUND	Inbound & Outbound Freight	FedEx	GNYHA- MM-039
LTL TRANSPORTATION SERVICES	LTL (Less Than Truckload) Transportation Services	FedEx	IN-MM-011
POSTAGE METERS & MAILING SYSTEMS	Postage Meters & Mailing Systems	Piedmont Digital Solutions	PP-AC-131
POSTAGE METERS & MAILING SYSTEMS	Postage Meters & Mailing Systems	Pitney Bowes	PP-AC-130
	FACILITY MANAGEMENT &		
APPLIANCES	Appliances & Related Products	MDM Commercial Enterprises	PP-FA-677
	Appliances & Related Products	Sears Holdings	PP-FA-676
CEILING TILES, PANELS & SYSTEMS	Ceiling Tiles, Panels & Systems	Armstrong World Industries	PP-FA-555
3131EM3	Ceiling Tiles, Panels & Systems	CertainTeed	PP-FA-554
	Ceiling Tiles, Panels & Systems	USG	PP-FA-538
& RELATED PRODUCTS	Conveying Systems: Elevator, Escalator & Other Products & Services	Kone	PP-FA-494
	Conveying Systems: Elevator, Escalator & Other Products & Services	Otis Elevator	PP-FA-493
	Conveying Systems: Elevator, Escalator & Other Products & Services	Thyssenkrupp Elevator	PP-FA-492
FACILITY	Air Filtration Products	Camfil	PP-FA-488
MANAGEMENT	Air Filtration Products	HepaCart	PP-FA-489
	Air Filtration Products	Koch Filter	PP-FA-490
	Air Filtration Products	Tri-Dim Filter	PP-FA-491
	Interior & Exterior Signage	2/90 Sign Systems	PP-FA-575
	Interior & Exterior Signage	Mandeville Sign	PP-FA-577
	Interior & Exterior Signage	MDM Commercial Enterprises	PP-FA-578
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	Contract Name		Combined
Sub Category FACILITY	Contract Name	Vendor	Contract
MANAGEMENT (Continued)	Interior & Exterior Signage	South Water Signs Ecolab	PP-FA-579
	Pest Elimination Services Pest Elimination Services	Orkin	PP-SV-135
			PP-SV-136
ELOOPING PRODUCTS 9	Pest Elimination Services	Rentokil	PP-SV-137
FLOORING PRODUCTS & SERVICES	Architectural: Flooring Products & Services	Armstrong Flooring	PP-FA-562
	Architectural: Flooring Products & Services	BBL Floors	PP-FA-501
	Architectural: Flooring Products & Services	ECORE International	PP-FA-553
	Architectural: Flooring Products & Services	Forbo Flooring	PP-FA-495
	Architectural: Flooring Products & Services	Johnsonite	PP-FA-496
	Architectural: Flooring Products & Services	Mannington Commercial	PP-FA-497
	Architectural: Flooring Products & Services	Shannon Specialty Floors	PP-FA-500
	Architectural: Flooring Products & Services	Shaw Industries	PP-FA-498
	Architectural: Flooring Products & Services	Tandus Centiva	PP-FA-499
	Floor Care Equipment	Diversey	PP-FA-566
	Floor Care Equipment	Nilfisk-Advance	PP-FA-568
CDOUNDS//EEDING/	Floor Care Equipment	Tennant Sales & Service	PP-FA-567
GROUNDSKEEPING/ LANDSCAPING	Lawn Care Services	BrightView Landscapes	PP-SV-058
	Lawn Care Services	Northwest Companies	PP-SV-059
GYPSUM BOARD & DRYWALL	Gypsum Board & Drywall	USG	PP-FA-531
HOSPITALITY EQUIPMENT & SUPPLIES	Hospitality Equipment & Supplies	American Hotel Register	IE-FA-013
HOUSEKEEPING	Housekeeping Products	3M	PP-FA-634
	Housekeeping Products	Betco	PP-FA-635
	Housekeeping Products	Diversey	PP-FA-636
	Housekeeping Products	Midlab	PP-FA-637
	Housekeeping Products	Spartan Chemical	PP-FA-639
	Housekeeping Products	Wexford Labs	PP-FA-640
	Laundry Products & Maintenance	Ecolab	PP-FA-514
	Laundry Products & Maintenance	Gurtler Industries	PP-FA-515
	Laundry Products & Maintenance	Midlab	PP-FA-516
	Laundry Products & Maintenance	Procter & Gamble Distributing	PP-FA-517
	Laundry Products & Maintenance	Spartan Chemical	PP-FA-518
	Laundry Products & Maintenance	State Industrial Products	PP-FA-519
	Laundry Products & Maintenance	UNX	PP-FA-520
	Warewashing Chemicals & Related Products	Ecolab	PP-DI-1150
HVAC	HVAC Equipment, Controls & Services	Daikin Applied	PP-FA-512
INTERIOR DESIGN &	Interior Design & Services	ARCH Framing & Design	PP-AC-126
SERVICES	Interior Design & Services	Artistic Framing	PP-AC-127
	Interior Design & Services	The Ambiance Group	PP-AC-125
JANITORIAL/	Can Liners	Heritage Bag	PP-FA-599
SANITATION	Can Liners	I.B.S. Solutions	PP-FA-600
	Can Liners	Plastics Solutions	PP-FA-601
	Paper & Janitorial Supply Distribution	Afflink	PP-FA-606
	Paper & Janitorial Supply Distribution	Network Services	PP-FA-607



Sub CategoryContract NameVendorJANITORIAL/ SANITATION (Continued)Paper & Janitorial Supply DistributionOffice DepotPaper & Janitorial Supply DistributionStrategic Market AlliancePaper & Janitorial Supply DistributionSupplyWorksPaper & Janitorial Supply DistributionTriple S	Contract PP-FA-608
(Continued)  Paper & Janitorial Supply Distribution  Paper & Janitorial Supply Distribution  Strategic Market Alliance  Paper & Janitorial Supply Distribution  SupplyWorks	
Paper & Janitorial Supply Distribution SupplyWorks	PP-FA-609
1 2 117	PP-FA-610
rapel & Janitonal Supply Distribution 111ple 5	PP-FA-611
Paper Towels, Tissues & Dispensers American Textile Systems	PP-FA-560
Paper Towels, Tissues & Dispensers Georgia Pacific	PP-FA-557
Paper Towels, Tissues & Dispensers Kimberly Clark	PP-FA-558
Paper Towels, Tissues & Dispensers SCA Tissue	PP-FA-561
Paper Towels, Tissues & Dispensers Von Drehle	PP-FA-559
Soaps, Lotions & Waterless Hand Rinses DebMed	PP-NS-1085
Warewashing, Laundry & Housekeeping State Industrial Products	IE-FA-372
MRO Catalog Sales & Service HD Supply	IE-FA-006
Electrical & Plumbing Building Materials Crescent Electric Supply	PP-FA-592
Electrical & Plumbing Building Materials Graybar Electric	PP-FA-593
Electrical & Plumbing Building Materials Wesco International	PP-FA-595
Maintenance, Repair & Operations AirSupply Tools	PP-FA-590
Maintenance, Repair & Operations The Part Works	PP-FA-594
Maintenance, Repair & Operations WW Grainger	PP-FA-591
POOL SUPPLIES Pool & Spa Products Leslie's Swimming Pool Supplies	PP-AC-119
ROOFING Roofing Products, Systems & Services Johns Manville	PP-FA-665
Roofing Products, Systems & Services The Garland Company	PP-FA-667
Roofing Products, Systems & Services Tremco	PP-FA-666
SAFETY COMPLIANCE MSDS Management Services CloudSDS	PP-FA-533
Paint & Related Sundries National Paint Alliance	PP-FA-534
Paint & Related Sundries PPG Industries	PP-FA-532
SECURITY PRODUCTS & Fire, Life Safety, Security Systems & Services Siemens Industry	PP-FA-525
SYNCHRONIZED MONITORING Synchronized Monitoring Sapling	PP-FA-662
PARKING MANAGEMENT Parking Management, Equipment & Services E&B Parking Services	PP-FA-556
TV Television Systems & Services United Media Solutions	PP-FA-701
WALL & DOOR COVERING &  Wall & Door Covering & Protection Inpro	PP-FA-541
PROTECTION Wall & Door Covering & Protection Koroseal Interior Products	PP-FA-540
Wall & Door Covering & Protection Pawling	PP-FA-539
WATER TREATMENT Water Treatment Products, Systems & Chem-Aqua Services	PP-FA-583
Water Treatment Products, Systems & Garratt-Callahan	PP-FA-584
FOOD, FOODSERVICE PRODUCTS & SUPPLIES	
<b>DISTRIBUTION</b> National Foodservice Distribution US Foods	PP-DI-001C
Foodservice Equipment & Supplies Distribution Carter-Hoffmann	PP-DI-1302
Foodservice Equipment & Supplies Edward Don & Company	PP-DI-1297
Distribution Edward Boll & Company	



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Sub Category	Contract Name	Vendor	Contract
EQUIPMENT, SUPPLIES & SERVICES (Continued)	Foodservice Equipment & Supplies Distribution	Primex Wireless	PP-DI-1301
	Foodservice Equipment & Supplies Distribution	Supply America	PP-DI-1296
	Foodservice Equipment & Supplies Distribution	US Foods Culinary Equipment & Supplies	PP-DI-1300
	Foodservice Equipment & Supplies Distribution	Wasserstrom	PP-DI-1298
	Foodservice Equipment Repair & Services	GCS Service	PP-DI-1303
	INFORMATION TECH	INOLOGY	
HARDWARE/	Hardware & Software Resellers	Insight	PP-IT-166
SOFTWARE	Hardware & Software Resellers	Connection	PP-IT-164
	Hardware & Software Resellers	Zones	PP-IT-165
RFID ASSET TRACKING & MANAGEMENT	RFID Asset Tracking & Management Solutions	AeroScout	PP-IT-157
SOLUTIONS	RFID Asset Tracking & Management Solutions	Centrak	PP-IT-158
	RFID Asset Tracking & Management Solutions	Champion Medical Technologies	PP-IT-154
	RFID Asset Tracking & Management Solutions	Versus Technology	PP-IT-155
TV & ELECTRONICS	Electronics & Accessories	Best Buy	IE-IT-006
WIRELESS &	Mobile Wireless Carriers	Sprint	PP-IT-186
DATA SERVICES	Mobile Wireless Carriers	Verizon	PP-IT-187
	LINENS, UNIFORMS &	PRODUCTS	
INENS, UNIFORMS &	Microfiber Products, Mats & Accessories	American Dawn	PP-FA-654
PRODUCTS	Microfiber Products, Mats & Accessories	Aramark Uniform & Career Apparel	PP-FA-690
	Microfiber Products, Mats & Accessories	Encompass Group	PP-FA-658
	Microfiber Products, Mats & Accessories	Phoenix Textile	PP-FA-659
	Microfiber Products, Mats & Accessories	S2S Global	PP-FA-605
	Microfiber Products, Mats & Accessories	Standard Textile	PP-FA-660
	Microfiber Products, Mats & Accessories	Unifirst	PP-FA-691
	Reusable Surgical Linen & Gown Reprocessing Services	Aramark Uniform & Career Apparel	PP-FA-651
	Uniforms	American Dawn	PP-FA-642
	Uniforms	Cintas	PP-FA-643
	Uniforms	Encompass Group	PP-FA-644
	Uniforms	Hinson & Hale Medical Technologies	PP-FA-650
	Uniforms	LifeThreads	PP-FA-653
	Uniforms	Medline	PP-FA-648
	Uniforms	Phoenix Textile	PP-FA-645
	Uniforms	Silver Lining Apparel	PP-FA-652
	Uniforms	Standard Textile	PP-FA-646
	Uniforms	Unifirst	PP-FA-647
	MEDICAL WASTE MANAGE		11 17 0 17
WASTE MANAGEMENT	Waste Management Products & Services	AMS Store & Shred	PP-FA-543
PRODUCTS & SERVICES	Waste Management Products & Services  Waste Management Products & Services	Clean Harbors Environmental Services	PP-FA-544
	waste management Flourers & services	Cicaii i iai bois Liivii Oliilielilal Sei vices	11-17-344



Sub Category	Contract Name	Vendor	Contract
WASTE MANAGEMENT PRODUCTS & SERVICES (Continued)	Waste Management Products & Services	Curtis Bay Medical Waste Services	PP-FA-545
	Waste Management Products & Services	Daniels Sharpsmart	PP-FA-546
	Waste Management Products & Services	LB Medwaste Services	PP-FA-547
	Waste Management Products & Services	Medi-Waste Disposal	PP-FA-548
	Waste Management Products & Services	Refuse Specialists	SD-FA-032
	Waste Management Products & Services	Rubicon Global	PP-FA-549
	Waste Management Products & Services	Specific Waste Industries	PP-FA-550
	Waste Management Products & Services	Sustainability Resources International	PP-FA-508
	Waste Management Products & Services	TransChem Environmental	PP-FA-552
	NURSING		
HEALTHCARE	Healthcare Professional Footwear	Pedors Shoes	PP-NS-1126
PROFESSIONAL FOOTWEAR	Healthcare Professional Footwear	S & H Uniform	PP-NS-1127
LABELS, IDENTIFICATION BANDS & RELATED PRODUCTS	Labels, Identification Bands & Related Products	Artemax	SD-MM-026
SKIN BREAKDOWN PREVENTION PRODUCTS	Skin Breakdown Prevention Products	Stryker	PP-NS-947
	OFFICE SUPPLIES, FURNITURI	E & TECHNOLOGY	
BATTERIES	Batteries & Battery Products	Artisan Power	PP-MM-331
	Batteries & Battery Products	Duracell	PP-MM-333
FURNITURE	Custom Whiteboards	Chameleon	PP-MM-598
	Custom Whiteboards	Clarus Glassboards	PP-MM-599
	Custom Whiteboards	Viscot Medical	PP-MM-600
	Mobile Storage Services	Mobile Mini	PP-SV-061
	Wall Art & Mirrors	Great American Art	PP-FA-602
	Wall Art & Mirrors	RAO Contract Sales	PP-FA-603
	Wall Art & Mirrors	Robert Smith Fine Art	PP-FA-604
OFFICE SUPPLIES	Office Supplies	American Office Products Distributors	PP-MM-479
	Office Supplies	FriendsOffice	PP-MM-476
	Office Supplies	Guy Brown Management	PP-MM-477
	Office Supplies	Materials Management Services	PP-MM-478
	Office Supplies	Office Depot	PP-MM-481
	Office Supplies	Staples	PP-MM-480
PRINT SERVICES	Document Management Solutions	International Business Solutions Alliance	PP-IT-159
	Document Management Solutions	Ricoh	PP-IT-160
	Document Management Solutions	Taylor Healthcare	PP-IT-161
	FedEx Office & Print Services	FedEx	IE-MM-020
	Managed Print Services, Devices & Accessories	Staples	PP-IT-152
	Managed Print Services, Devices & Accessories	Xerox	PP-IT-153
PRINTERS/COPIERS/FAX/ PRINT SERVICES	Managed Print Services, Devices & Accessories	Guy Brown Management	PP-IT-149
	Managed Print Services, Devices & Accessories	Konica Minolta	PP-IT-148
	Managed Print Services, Devices & Accessories	Kyocera Document Solutions	PP-IT-150
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Sub Category	Contract Name	Vendor	Contract
PRINTERS/COPIERS/FAX/ PRINT SERVICES (Continued)	Managed Print Services, Devices & Accessories	Pharos Systems International	PP-IT-151
	Managed Print Services, Devices & Accessories	Ricoh	PP-IT-147
SERVICE AWARDS & PROMOTIONAL PRODUCTS	Service Awards & Promotional Products	American Solutions For Business	PP-MM-425
	Service Awards & Promotional Products	Office Depot	PP-MM-426
	Service Awards & Promotional Products	Positive Promotions	PP-MM-423
	Service Awards & Promotional Products	Proforma Promographix	PP-MM-422
	Service Awards & Promotional Products	Staples	PP-MM-427
	Service Awards & Promotional Products	Taylor Healthcare	PP-MM-424
SHREDDING	Hard Copy Document Shredding & Media Destruction Services	AMS Store & Shred	PP-SV-114
	Hard Copy Document Shredding & Media Destruction Services	Shred-It	PP-SV-115
	SUPPORT SERV	ICES	
FACILITIES OPERATIONS	Support Services Outsourcing - Facilities Operations	ABM Healthcare Support Services	PP-SV-090
	Support Services Outsourcing - Facilities Operations	Aramark Uniform & Career Apparel	PP-SV-092
	Support Services Outsourcing - Facilities Operations	DSS Staffing	PP-SV-093
	Support Services Outsourcing - Facilities Operations	Medtegrity Medical Laundry	PP-SV-095
	Support Services Outsourcing - Facilities Operations	Rickman Enterprise Group	PP-SV-096
	Support Services Outsourcing - Facilities Operations	SDB Contracting Services	PP-SV-097
	Support Services Outsourcing - Facilities Operations	Southwest Linen Service	PP-SV-098
	Support Services Outsourcing - Facilities Operations	Xanitos	PP-SV-099

Eligibility is subject to vendor approval. While every reasonable effort has been made to make this list accurate, information changes rapidly and Essensa makes no guarantees of any kind, including guarantees as to the accuracy of this list. The list is for informational purposes only and does not create a legal agreement or place any obligations on Essensa.