

HOME HEALTH & HOSPICE AGENCIES

Essential Solutions for
Business Savings




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membership
is completely
free.

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Employee Discount
Program!

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Representative today
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About Essensa

Essensa is a national group purchasing organization (GPO) that provides strategic procurement solutions and operational support to reduce costs and increase efficiency for hospice and home healthcare providers.

With the aging U.S. population, the increasing pressure for hospital providers to reduce lengths of stay, and physicians' acceptance of home health care services growing, home care and end-of-life care expenditures are expected to increase dramatically over the next several years.

As a wholly-owned subsidiary of Premier, we are able to offer our members access to a portfolio of savings negotiated by leveraging a total purchasing volume of \$60 billion. Our broad portfolio includes over 2,000 contracts that offer discounts on thousands of products and services for all aspects of your business.

Portfolio Categories Include:

- Administrative, Financial & Management Services
- Batteries
- Capital Equipment
- Cellular Voice & Data Services
- Construction
- Delivery, Shipping & Freight Management
- Facility Management & Maintenance
- Foodservice Products & Supplies
- Housekeeping Products

- Information Technology
- Medical/Surgical Products & Equipment
- Nutrition Products
- Office Supplies, Furniture & Technology
- Pest Elimination Services
- Wound Care Products
- And more!

Why Essensa?

- Access to on-staff industry experts
- Access to Premier's Supply Chain Advisor® (an online catalog of savings)
- Employee Discount Program (EDP) enables your employees to save on wireless plans, car rentals, technology & more
- Updates on contract changes
- Personalized customer service
 - Client Service Associates at Essensa headquarters
 - Regional Managers in the field
 - EDP Coordinators available to provide your employees with their discounts

HOME HEALTH & HOSPICE AGENCIES

PRODUCT CATEGORY	CONTRACT TITLE	SUPPLIER NAME	CONTRACT #
DELIVERY, SHIPPING & FREIGHT MANAGEMENT	Inbound & Outbound Freight	FedEx	PP-MM-428
	Paper Towels, Tissues & Dispensers	American Textile Systems	PP-FA-560
	Paper Towels, Tissues & Dispensers	Georgia Pacific Consumer Products	PP-FA-557
	Paper Towels, Tissues & Dispensers	Kimberly Clark	PP-FA-558
	Paper Towels, Tissues & Dispensers	SCA Tissue	PP-FA-561
	Paper Towels, Tissues & Dispensers	Von Drehle Corp	PP-FA-559
INFORMATION TECHNOLOGY	Hardware & Software Resellers	CDW	PP-IT-163
	Hardware & Software Resellers	Insight	PP-IT-166
	Hardware & Software Resellers	PC Connection	PP-IT-164
	Hardware & Software Resellers	Zones	PP-IT-165
	Managed Print Services, Devices & Accessories	Guy Brown	PP-IT-149
	Managed Print Services, Devices & Accessories	Konica Minolta	PP-IT-148
	Managed Print Services, Devices & Accessories	Kyocera Document Solutions	PP-IT-150
	Managed Print Services, Devices & Accessories	Pharos Systems International	PP-IT-151
	Managed Print Services, Devices & Accessories	Ricoh	PP-IT-147
	Managed Print Services, Devices & Accessories	Staples	PP-IT-152
	Managed Print Services, Devices & Accessories	Xerox	PP-IT-153
	Mobile Wireless Carriers	AT&T	PP-IT-188
	Mobile Wireless Carriers	Sprint	PP-IT-186
	Mobile Wireless Carriers	Verizon	PP-IT-187
MEDICAL NUTRITION	Enteral Nutrition	Abbott Nutrition	PP-DI-1325
	Enteral Nutrition	Medtrition	PP-DI-1329
	Enteral Nutrition	Nestle Health Sciences	PP-DI-1326
	Enteral Nutrition	Nutricia North America	PP-DI-1328
	Enteral Nutrition	Thrive Frozen Nutrition	PP-DI-1327
	Feeding Pumps, Devices, Sets & Tubes	Avanos Medical	PP-DI-1466
	Feeding Pumps, Devices, Sets & Tubes	Cardinal Health 200	PP-DI-1465
	Feeding Pumps, Devices, Sets & Tubes	NeoMed	PP-DI-1469
NURSING	Feeding Pumps, Devices, Sets & Tubes	Vesco Medical	PP-DI-1468
	Bandages, Dressings & Gauze	Cardinal Health 200	PP-NS-976
	Bandages, Dressings & Gauze	Medi-Tech International	PP-NS-977
	Bandages, Dressings & Gauze	Tetra Medical Supply	PP-NS-978
	Bowel Management	ConvaTec	PP-NS-993
	Closed Ventilation Suction	Avanos Medical	PP-NS-884
Enterostomal Therapy Products	ConvaTec	PP-NS-990	

HOME HEALTH & HOSPICE AGENCIES

PRODUCT CATEGORY	CONTRACT TITLE	SUPPLIER NAME	CONTRACT #
NURSING (continued)	Enterostomal Therapy Products	Hollister	PP-NS-989
	General Urological Products	Bard Medical Division	PP-NS-928
	General Urological Products	Hollister	PP-NS-929
	Incontinence Products	Cardinal Health 200	PP-NS-1067
	Incontinence Products	Medline Industries	PP-NS-1066
	Incontinence Products	S2S Global	PP-NS-1068
	Patient Beds-Purchase	Hill-Rom Holdings	PP-MM-397
	Patient Beds-Rental	Hill-Rom Holdings	PP-MS-408
	Patient Beds-Rental	Sizewise Rentals	PP-MM-409
	Patient Beds-Rental	Universal Hospital Services	PP-MM-410
	Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene	Mercury Medical	PP-NS-1165
	Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene	Monaghan Medical	PP-NS-1162
	Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene	Smiths Medical ASD	PP-NS-1166
	Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene	Teleflex Medical	PP-NS-1163
	Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene	Thayer Medical	PP-NS-1164
	Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene	Vyaire Medical	PP-NS-1161
	Respiratory Therapy Products: Respiratory Disposables	Arc Medical	PP-NS-1160
	Respiratory Therapy Products: Respiratory Disposables	Medline Industries	PP-NS-1158
	Respiratory Therapy Products: Respiratory Disposables	Salter Labs	PP-NS-1159
	Respiratory Therapy Products: Respiratory Disposables	Teleflex Medical	PP-NS-1157
	Respiratory Therapy Products: Respiratory Disposables	Vyaire Medical	PP-NS-1156
	Respiratory Therapy Products: Resuscitation Devices	Ambu	PP-NS-1168
	Respiratory Therapy Products: Resuscitation Devices	Medline Industries	PP-NS-1172
	Respiratory Therapy Products: Resuscitation Devices	Mercury Medical	PP-NS-1170
	Respiratory Therapy Products: Resuscitation Devices	Smiths Medical ASD	PP-NS-1171
	Respiratory Therapy Products: Resuscitation Devices	SunMed	PP-NS-1169
	Respiratory Therapy Products: Resuscitation Devices	Vyaire Medical	PP-NS-1167
	Safety Hypodermic Products	Becton, Dickinson and Company	PP-NS-963
	Safety Hypodermic Products	Covidien	PP-NS-964
	Safety Hypodermic Products	Retractable Technologies	PP-NS-965
	Safety Hypodermic Products	Smiths Medical ASD	PP-NS-966

HOME HEALTH & HOSPICE AGENCIES

PRODUCT CATEGORY	CONTRACT TITLE	SUPPLIER NAME	CONTRACT #	
NURSING (continued)	Skin Integrity: Compression Wraps	3M	PP-NS-1020	
	Skin Integrity: Compression Wraps	BSN Medical	PP-NS-1021	
	Skin Integrity: Compression Wraps	Derma Sciences	PP-NS-1022	
	Skin Integrity: Compression Wraps	Medline Industries	PP-NS-1023	
	Skin Integrity: Compression Wraps	Molnlycke Health Care	PP-NS-1024	
	Skin Integrity: Compression Wraps	Smith & Nephew - Wound Management Division	PP-NS-1025	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	Coloplast	PP-NS-1004	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	ConvaTec	PP-NS-1005	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	Crawford Healthcare	PP-NS-1006	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	Derma Sciences	PP-NS-1007	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	Hollister	PP-NS-1008	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	KCI USA	PP-NS-1012	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	Medline Industries	PP-NS-1009	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	Molnlycke Health Care	PP-NS-1010	
	Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement	Smith & Nephew - Wound Management Division	PP-NS-1011	
	Skin Integrity: Skin Cleanser, Barrier & Lotion Products	3M	PP-NS-1013	
	Skin Integrity: Skin Cleanser, Barrier & Lotion Products	Coloplast	PP-NS-1014	
	Skin Integrity: Skin Cleanser, Barrier & Lotion Products	ConvaTec	PP-NS-1015	
	Skin Integrity: Skin Cleanser, Barrier & Lotion Products	Crawford Healthcare	PP-NS-1016	
	Skin Integrity: Skin Cleanser, Barrier & Lotion Products	Medline Industries	PP-NS-1017	
	Skin Integrity: Skin Cleanser, Barrier & Lotion Products	Molnlycke Health Care	PP-NS-1018	
	Skin Integrity: Skin Cleanser, Barrier & Lotion Products	Smith & Nephew - Wound Management Division	PP-NS-1019	
	Standard Hypodermic Products	Becton, Dickinson and Company	PP-NS-972	
	Standard Hypodermic Products	Covidien	PP-NS-974	
	Tape Products	3M	PP-NS-1000	
	OFFICE SUPPLIES	Office Supplies	American Office Products Distributors	PP-MM-479
		Office Supplies	FriendsOffice	PP-MM-476
Office Supplies		Guy Brown Managment	PP-MM-477	
Office Supplies		Materials Management Services	PP-MM-478	
Office Supplies		Office Depot	PP-MM-481	

HOME HEALTH & HOSPICE AGENCIES

PRODUCT CATEGORY	CONTRACT TITLE	SUPPLIER NAME	CONTRACT #
OFFICE SUPPLIES (continued)	Office Supplies	Staples	PP-MM-480
OR PRODUCTS & SUPPLIES	Tracheostomy Tubes & Related Products	Boston Medical Products	PP-OR-1252
	Tracheostomy Tubes & Related Products	Covidien	PP-OR-1249
	Tracheostomy Tubes & Related Products	Covidien	PP-OR-1569
	Tracheostomy Tubes & Related Products	Marpac	PP-OR-1251
	Tracheostomy Tubes & Related Products	Smiths Medical ASD	PP-OR-1250
	Tracheostomy Tubes & Related Products	Smiths Medical ASD	PP-OR-1570
PURCHASED SERVICES	Workforce Solutions - Staffing	AMN Healthcare	PP-SV-175
	Workforce Solutions - Staffing	Cynet Systems	SD-SV-007
	Workforce Solutions - Staffing	Tech Army	SD-SV-006
	Workforce Solutions - Staffing	US Tech Solutions	SD-SV-005
REHAB THERAPY PRODUCTS & SERVICES	Orthopedic Soft Goods	DJO Global	PP-NS-1199
	Orthopedic Soft Goods	Ossur Americas	PP-NS-1198
	Orthopedic Soft Goods	S2S Global	PP-NS-1195