



creating essential value



Essensa membership is absolutely **free**.

Contact an Essensa Representative today by phone at **(866) 430-5330** or email **info@essensa.org** for more information or to become a member.

Visit us online at **www.essensa.org**.

About Essensa

Essensa is a group purchasing organization (GPO) of the ECHL serving its facilities and teams nationwide. Members have access to a broad portfolio of over 2,000 contracts, with discounts on products and services that cover all aspects of their business needs.

Essensa leverages a total purchasing volume of \$41 billion to negotiate aggressive contract pricing as an affiliate of Premier, one of the nation's largest acute care GPOs.

Essensa offers analysis to ensure optimized utilization of contracts, consulting to help streamline your supply chain, and opportunities for overall improved operating efficiencies. We currently serve over 14,000 members across the United States.

Portfolio Categories Include

- Foodservice
- Cleaning & Laundry Solutions
- Carpeting & Furniture
- Credit Card Processing
- Pest Control
- Facilities & Construction Services
- PC Hardware/Software & IT Solutions
- Office Supplies
- Advertising Services
- Payroll, Executive Recruiting & Employee Background Check Services
- And more

Ask us about our Employee Discount Program.

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Subcategory	Contract Name	Vendor	Contract #	Expiration Date
ADMINISTRATIVE , FINANCIAL & MANAGEMENT SERVICES				
FINANCE	Corporate Billing Solutions & Expense Management Services	American Express	GNYHA-SS-031	06/30/15
	Payroll Processing	Summit Processing Group	IE-SS-003	05/01/15
	Purchasing Cards & Electronic Payables	PNC	PP-DS-073	10/31/15
HUMAN RESOURCES	Background Check Services	eVerifile	SD-MM-018	02/28/15
	Background Check Services	MBI Worldwide	PP-MM-168	02/28/15
	Background Check Services	Precheck	PP-MM-169	02/28/15
	Background Check Services	Pre-Employ	PP-MM-170	02/28/15
	Background Check Services	Private Eyes	PP-MM-171	02/28/15
	Moving Services	Armstrong Relocation	PP-SV-034	07/31/17
	Moving Services	Atlas Van Lines	PP-SV-035	07/31/17
	Moving Services	Ewing Moving Service	PP-SV-036	07/31/17
	Moving Services	Global Mobility Solutions	PP-SV-037	07/31/17
	Moving Services	Graebel Companies	PP-SV-038	07/31/17
	Moving Services	Wheaton Van Lines	PP-SV-039	07/31/17
	Translation & Interpretation Services	Globo Language Solutions	PP-SV-021	06/30/17
	Translation & Interpretation Services	InDemand Interpreting	PP-SV-022	06/30/17
	Translation & Interpretation Services	Interpreters Unlimited	PP-SV-023	06/30/17
	Translation & Interpretation Services	Language Line Services	PP-SV-028	06/30/17
	Translation & Interpretation Services	Lazar & Associates	PP-SV-024	06/30/17
Translation & Interpretation Services	Propio Language Services	PP-SV-025	06/30/17	
Translation & Interpretation Services	Thebigword	PP-SV-026	06/30/17	
MARKETING	Advertising Services	American Solutions For Business	PP-AC-073	03/31/16
	Advertising Services	Marketing Resource Solutions	SD-AC-002	03/31/16
	Service Awards & Related Products	Artcraft Promotional Concepts	PP-MM-227	05/31/16
	Service Awards & Related Products	Grapevine Designs	SD-MM-017	05/31/16
	Service Awards & Related Products	Positive Promotions	PP-MM-221	05/31/16
	Service Awards & Related Products	Proforma Promographix	PP-MM-223	05/31/16
	Service Awards & Related Products	WorkflowOne	PP-MM-222	05/31/16
	Yellow Pages Advertising	BVK Direct	PP-MM-177	12/31/15

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DELIVERY, SHIPPING & FREIGHT MANAGEMENT				
FREIGHT	Third-Party Freight Management	FDSI Logistics	PP-MM-219	05/31/16
	Third-Party Freight Management	Triose	PP-MM-220	05/31/16
INBOUND/OUT-BOUND SHIPMENT AUDIT SERVICES	Inbound & Outbound Freight	FedEx	PP-MM-226	05/31/16
	Shipment Audit Services	Shipment Trackers	IE-MM-005	06/30/17
FACILITY MANAGEMENT & MAINTENANCE				
AIR FILTRATION	Air Filtration Products	Koch Filter	PP-FA-352	09/30/15
	Air Filtration Products	Tri-Dim Filter	PP-FA-353	09/30/15
ELEVATOR, ESCALATOR & RELATED PRODUCTS	Conveying Systems: Elevator, Escalator and Other Products & Service	Kone	PP-FA-356	10/31/15
	Conveying Systems: Elevator, Escalator and Other Products & Services	Otis Elevator	PP-FA-354	10/31/15
	Conveying Systems: Elevator, Escalator and Other Products & Services	Thyssenkrupp Elevator	PP-FA-355	10/31/15
ENERGY PRODUCTS & SERVICES	Energy Efficiency Services	EnerNOC	PP-FA-392	12/31/15
	Energy Efficiency Services	Healthcare Energy Solutions	PP-FA-393	12/31/15
	Energy Efficiency Services	Performance Services	PP-FA-394	12/31/15
	Energy Efficiency Services	Siemens	PP-FA-395	12/31/15
	Energy Efficiency Services	Trane	PP-FA-396	12/31/15
	Procurement of Energy	Hospital Energy	PP-FA-435	12/31/15
	Renewable Energy Products & Services	MSW Power	PP-FA-357	09/30/15
FACILITY MANAGEMENT	Parking Management, Equipment & Services	E&B Parking Services	PP-FA-413	08/31/16
	Pest Elimination Services	Epcon Lane	PP-SV-002	02/28/17
	Pest Elimination Services	Orkin	PP-SV-003	02/28/17
FLOORING PRODUCTS & SERVICES	Architectural: Flooring Products & Services	Forbo Flooring	PP-FA-372	11/30/15
	Architectural: Flooring Products & Services	Graniti Vicentia	PP-FA-373	11/30/15
	Architectural: Flooring Products & Services	Johnsonite	PP-FA-374	11/30/15
	Architectural: Flooring Products & Services	Mannington	PP-FA-375	11/30/15
	Architectural: Flooring Products & Services	Mondo America	PP-FA-376	11/30/15
	Architectural: Flooring Products & Services	Pawling Corporation	SD-FA-021	11/30/15
	Architectural: Flooring Products & Services	Shaw Industries	PP-FA-377	11/30/15
	Architectural: Flooring Products & Services	Tandus Centiva	PP-FA-378	11/30/15
	Floor Care Equipment & Services	Nilfisk-Advance	PP-FA-418	02/28/17
	Floor Care Equipment & Services	Tennant	PP-FA-417	02/28/17

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GENERAL CONTRACTOR/CONSTRUCTION MANAGEMENT FIRMS	Construction Services	Bolt Construction	IE-FA-009	05/30/16
	Construction Services	Heery	PP-FA-334	04/30/15
	Construction Services	Jones Lang LaSalle	PP-FA-331	04/30/15
	Construction Services	Rodgers Builders	PP-FA-335	04/30/15
	Construction Services	Stantec	PP-FA-336	04/30/15
	Construction Services	Tyler 2 Construction	PP-FA-337	04/30/15
	Construction Services	Zak Companies	PP-FA-338	04/30/15
HOUSEKEEPING	Housekeeping Products	3M	PP-FA-320	01/31/15
	Housekeeping Products	Diversey	PP-FA-322	01/31/15
	Housekeeping Products	Procter & Gamble	PP-FA-323	01/31/15
	Housekeeping Products	Spartan Chemical	PP-FA-324	01/31/15
	Housekeeping Products	Swisher Hygiene	PP-FA-325	01/31/15
	Laundry Products & Services	Diversey	PP-FA-364	12/31/15
	Laundry Products & Services	Ecolab	PP-FA-365	12/31/15
	Laundry Products & Services	Gurtler Industries	PP-FA-366	12/31/15
	Laundry Products & Services	Midlab	PP-FA-367	12/31/15
	Laundry Products & Services	Procter & Gamble	PP-FA-368	12/31/15
	Laundry Products & Services	Spartan Chemical	PP-FA-369	12/31/15
	Laundry Products & Services	State Industrial Products	PP-FA-370	12/31/15
	Laundry Products & Services	Swisher Hygiene	PP-FA-371	12/31/15
	Warewashing, Laundry & Housekeeping	State Industrial	IE-FA-372	08/14/17
	JANITORIAL/SANITATION	Can Liners	Heritage Bag	PP-FA-444
Can Liners		Inteplast Group	PP-FA-446	07/31/17
Can Liners		Pitt Plastics	PP-FA-445	07/31/17
Paper & Janitorial Supply Distribution		Afflink	PP-FA-447	10/31/17
Paper & Janitorial Supply Distribution		Hercules & Hercules	PP-FA-449	10/31/17
Paper & Janitorial Supply Distribution		AmSan	PP-FA-448	10/31/17
Paper & Janitorial Supply Distribution		Materials Management Services	PP-FA-450	10/31/17
Paper & Janitorial Supply Distribution		Materials Management Services	SD-FA-016	10/31/17
Paper & Janitorial Supply Distribution		Network Services Company	PP-FA-451	10/31/17
Paper & Janitorial Supply Distribution		Triple S	PP-FA-452	10/31/17
Paper & Janitorial Supply Distribution		Veritiv Corporation	PP-FA-453	10/31/17
Paper Towels, Tissues & Dispensers		Georgia-Pacific	PP-FA-407	09/30/15
LIGHTING SOLUTIONS		Lighting Solutions	Custom LED Solutions	IE-FA-012

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MRO - GENERAL	Maintenance, Repair & Operations	Graybar Electric	PP-FA-438	04/30/17
	Maintenance, Repair & Operations	Interline Brands	PP-FA-440	04/30/17
	Maintenance, Repair & Operations	Mayer Electric	PP-FA-439	04/30/17
	Maintenance, Repair & Operations	Wesco	PP-FA-441	04/30/17
	Maintenance, Repair & Operations	W.W. Grainger	PP-FA-437	04/30/17
PAINT & RELATED PRODUCTS	Paint & Related Sundries	PPG Industries	PP-FA-391	02/28/16
ROOFING	Roofing Products, Systems & Services	The Garland Company	PP-FA-341	05/31/15
TV	Television Systems & Services	MDM Commercial Enterprises	PP-FA-428	02/28/17
	Television Systems & Services	T B & A Hospital Television	PP-FA-429	02/28/17
WATER TREATMENT	Water Treatment Products, Systems & Services	Chem-Aqua	PP-FA-431	03/31/17
	Water Treatment Products, Systems & Services	Garratt-Callahan	PP-FA-432	03/31/17
	Water Treatment Products, Systems & Services	Nalco Company	PP-FA-433	03/31/17
	Water Treatment Products, Systems & Services	U.S. Water Services	GNYHA-FA-064	03/31/17
	Water Treatment Products, Systems & Services	Water Engineering Services	PP-FA-434	03/31/17
INFORMATION TECHNOLOGY				
DOCUMENT MANAGEMENT SOLUTIONS	Document Management Solutions	International Business Solutions Alliance	PP-IT-114	07/31/16
	Document Management Solutions	Ricoh	PP-IT-115	07/31/16
	Document Management Solutions	Standard Register	PP-IT-116	07/31/16
	Document Management Solutions	WorkflowOne	PP-IT-117	07/31/16
	Document Management Solutions	Xerox	PP-IT-118	07/31/16
HARDWARE/ SOFTWARE	Hardware & Software Resellers	Paragon Development Systems	PP-IT-135	09/30/17
	Hardware & Software Resellers	PC Connection	PP-IT-134	09/30/17
	Hardware & Software Resellers	Zones	PP-IT-136	09/30/17
RFID	RFID Asset Tracking & Management Solutions	AeroScout	PP-IT-087	07/31/15
	RFID Asset Tracking & Management Solutions	Ekahau	PP-IT-088	07/31/15
	RFID Asset Tracking & Management Solutions	International Business Solutions Alliance	PP-IT-085	07/31/15
WIRELESS & DATA SERVICES	Cellular Voice & Data Services	AT&T	PP-IT-083	07/31/15
	Cellular Voice & Data Services	Verizon	PP-IT-084	07/31/15

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LINENS, UNIFORMS & PRODUCTS				
LINENS & UNIFORMS	Reusable Textiles & Textile Services	American Dawn	PP-FA-359	11/30/15
	Reusable Textiles & Textile Services	Phoenix Textile	PP-FA-362	11/30/15
	Reusable Textiles & Textile Services	Standard Textile	PP-FA-363	11/30/15
LINENS, UNIFORMS & PRODUCTS	Uniforms, Mats, Microfiber & Towels	Cintas	PP-FA-328	01/31/15
NURSING				
GLOVES	Exam Gloves	Innovative Healthcare	PP-NS-766	04/30/16
	Exam Gloves	Medgluv	PP-NS-767	04/30/16
	Exam Gloves	Tronex Healthcare	PP-NS-768	04/30/16
OFFICE SUPPLIES, FURNITURE & TECHNOLOGY				
FURNITURE	High Density Mobile Storage	Spacesaver	PP-FA-330	03/31/15
	Modular Casework, Storage Systems & Mobile Carts	Herman Miller	PP-FA-346	06/30/15
OFFICE SUPPLIES	Office Supplies	Office Depot	PP-MM-232	07/31/16
	Office Supplies	OfficeMax	PP-MM-233	07/31/16
	Office Supplies	Staples	PP-MM-234	07/31/16
	Office Supplies	Sun Office Products	PP-MM-235	07/31/16
PRINTERS/COPIERS/FAX	Printers, Copiers & Facsimile Devices	Konica Minolta	PP-IT-091	12/31/15
	Printers, Copiers & Facsimile Devices	Ricoh	PP-IT-090	12/31/15
	Printers, Copiers & Facsimile Devices	Xerox	PP-IT-089	12/31/15