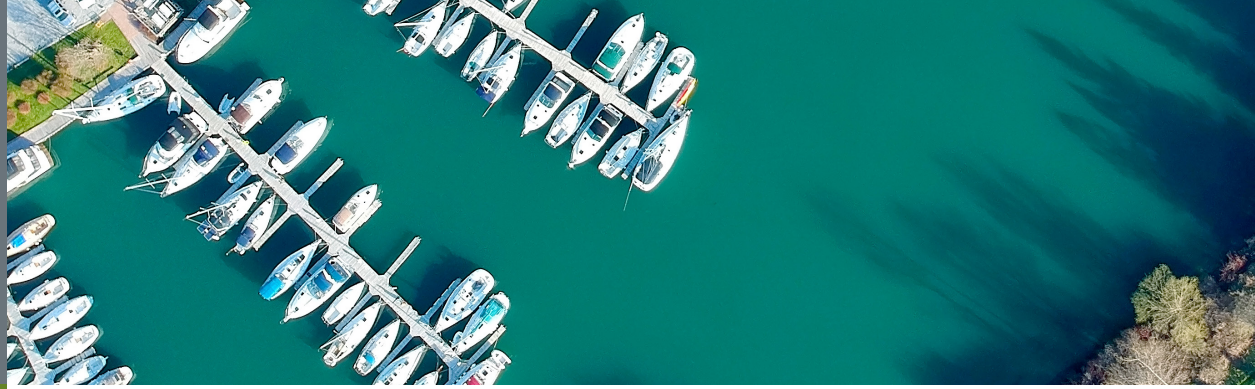


# YACHT CLUBS

Essensa Solutions for  
Business Savings



Essensa  
membership  
is completely  
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Ask us about our  
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From foodservice and housekeeping products to back-end services, Essensa delivers cost savings, supply chain management, and comprehensive customer support to yacht clubs nationwide. As a group purchasing organization (GPO) that serves over 32,225 members, Essensa uses the total purchasing volume of all its members to negotiate discounts with manufacturers, suppliers, and service providers.

As a wholly-owned subsidiary of Premier, one of the nation's largest performance improvement organizations, Essensa is uniquely positioned to help yacht clubs by leveraging a total purchasing volume of over \$60 billion to negotiate aggressive contract pricing. Our broad portfolio includes over 2,000 contracts containing discounts on thousands of products and services that cover all aspects of your business.

Essensa offers a wide range of products and services to meet all of your business needs, including:

- Advertising Services
- Car Rentals
- Credit Card Services
- Elevators, Escalators & Dumbwaiters
- Flooring, Carpet & Floor Care
- Foodservice Products & Services
- Housekeeping & Laundry Products & Services
- HVAC Equipment
- Maintenance, Repair & Operations (MRO)
- Office Supplies

- Paint
- Payroll, Executive Recruiting & Employee
- Background Checks
- Pest Elimination

As an Essensa member, you get access to our foodservice program with US Foods, one of the largest food distributors in the United States. You can see immediate time and cost savings on foodservice purchases by taking advantage of our US Foods contract.

### You can also benefit from

- aggressive mark-up schedule
- committed manufacturer agreements covering in excess of 50,000 high-quality products
- a portfolio with the broadest range of foodservice products, including sustainable, organic, and transfat-free products

### Why Essensa?

- Access to on-staff industry experts
- Access to Premier's Supply Chain Advisor® (an online catalog of savings)
- Employee Discount Program (EDP) in which your employees can save on office supplies, car rentals, technology & more
- Personalized customer service
  - Client Service Associates at Essensa headquarters
  - Regional Managers in the field
  - EDP Coordinators available to provide your employees with their discounts
- Updates on contract changes

# YACHT CLUBS

Sub Category	Contract Name	Vendor	Contract	
<b>ADMINISTRATIVE, FINANCIAL &amp; MANAGEMENT SERVICES</b>				
<b>EQUIPMENT LIQUIDATION</b>	Equipment Liquidation & Related Services	AnewMed	PP-SV-100	
	Equipment Liquidation & Related Services	BidMed	PP-SV-148	
	Equipment Liquidation & Related Services	Centurion Service Group	PP-SV-101	
	Equipment Liquidation & Related Services	EcoMed Healthcare Technology Management	PP-SV-086	
	Equipment Liquidation & Related Services	Manage Resource Group	PP-SV-087	
	Equipment Liquidation & Related Services	TekYard Medical	PP-SV-088	
	Equipment Liquidation & Related Services	The Ettin Group	PP-SV-089	
<b>FINANCE</b>	AP Audit Services	BSI Healthcare Audit Services	PP-SV-117	
	AP Audit Services	Contract Management Strategies	PP-SV-116	
	AP Audit Services	Strategic Audit Solutions	PP-SV-118	
	AP Audit Services	The Audit Group	PP-SV-119	
	Billing & Debt Collection Services	Global Care Administrators	PP-SV-176	
	Billing & Debt Collection Services	Magellan Resource Partners	PP-SV-127	
	Billing & Debt Collection Services	NorthWind Companies	PP-SV-128	
	Billing & Debt Collection Services	Signature Performance	PP-SV-129	
	Billing & Debt Collection Services	The SOS Group (Strategic Outsourcing Solutions)	PP-SV-130	
	Billing & Debt Collection Services	TSI	PP-SV-131	
	Corporate Billing Solutions/Expense Management. Services	American Express	GNYHA-SS-031	
	Credit Card Services	Paymentus	PP-SV-185	
	Credit Card Services	Solupay Consulting	PP-SV-183	
	Credit Card Services	Sun Communications	PP-SV-184	
	Credit Card Services	USPAY Group	PP-SV-186	
	Expense Management Software Solutions	Concur Technologies	IE-HR-014	
	Purchasing Cards & Electronic Payables	Bank Of America	PP-SV-065	
	Travel Booking Services	Alliance Reservations Network	IN-HR-011	
	<b>HUMAN RESOURCES</b>	Background Check Services	Accutrace	PP-SV-177
		Background Check Services	JD Palatine	PP-SV-178
		Background Check Services	MBI Worldwide	PP-SV-179
		Background Check Services	Precheck	PP-SV-180
		Background Check Services	Pre-Employ.com	PP-SV-181
Background Check Services		Private Eyes	PP-SV-182	
Executive Recruiting		The Knight Group	PP-SV-138	
Executive Recruiting		The Synergy Organization	PP-SV-139	
Executive Recruiting		Witt/Kieffer	PP-SV-140	
Mailing Services		Onsite Management Group	PP-SV-147	
Moving Services		Armstrong Relocation	PP-SV-156	
Moving Services		Ewing Moving Service	PP-SV-159	
Moving Services		Health Care Relocations of America	PP-SV-161	
Moving Services		Sirva Worldwide	PP-SV-162	
Moving Services		Stevens Worldwide Van Lines	PP-SV-163	
Moving Services		Wheaton Van Lines	PP-SV-164	
Vehicle Rental Services		Hertz	PP-SV-168	

# YACHT CLUBS

Sub Category	Contract Name	Vendor	Contract
<b>HUMAN RESOURCES</b> (Continued)	Workforce Solutions - Human Resources Technology	Job Market Maker	PP-SV-145
	Workforce Solutions - Human Resources Technology	Medefis	PP-SV-174
	Workforce Solutions - Human Resources Technology	Shiftwise	PP-SV-187
	Workforce Solutions - Human Resources Technology (Non-VMS)	Job Market Maker	PP-SV-188
<b>MARKETING</b>	Advertising & Marketing Services	American Solutions For Business	PP-SV-067
	Advertising & Marketing Services	Berry Network	PP-SV-068
	Advertising & Marketing Services	Big Mountain Imaging	PP-SV-069
	Advertising & Marketing Services	Burton & Mayer	PP-SV-070
	Advertising & Marketing Services	BVK Direct	PP-SV-071
	Advertising & Marketing Services	ST Printing & Communications	SD-SV-002
	Advertising & Marketing Services	Wendling Printing	PP-SV-072
<b>STORAGE &amp; MOVING</b>	Off-site Storage Services	2-20 Records Management	PP-SV-141
	Off-site Storage Services	AMS Store & Shred	PP-SV-143
	Off-site Storage Services	Vital Records Control	PP-SV-144
	Storage & Moving	Pods Enterprises	IN-FA-023
<b>DELIVERY, SHIPPING &amp; FREIGHT MANAGEMENT</b>			
<b>INBOUND/OUTBOUND</b>	Inbound & Outbound Freight	FedEx	GNYHA-MM-039
<b>LTL TRANSPORTATION SERVICES</b>	LTL (Less Than Truckload) Transportation Services	FedEx	IN-MM-011
<b>FACILITY MANAGEMENT &amp; MAINTENANCE</b>			
<b>APPLIANCES</b>	Appliances & Related Products	MDM Commercial Enterprises	PP-FA-677
	Appliances & Related Products	Sears Holdings	PP-FA-676
<b>CEILING TILES, PANELS &amp; SYSTEMS</b>	Ceiling Tiles, Panels & Systems	Armstrong World Industries	PP-FA-555
	Ceiling Tiles, Panels & Systems	CertainTeed	PP-FA-554
	Ceiling Tiles, Panels & Systems	USG	PP-FA-538
<b>ELEVATOR, ESCALATOR &amp; RELATED PRODUCTS</b>	Conveying Systems: Elevator, Escalator & Other Products & Services	Kone	PP-FA-494
	Conveying Systems: Elevator, Escalator & Other Products & Services	Otis Elevator	PP-FA-493
	Conveying Systems: Elevator, Escalator & Other Products & Services	Thyssenkrupp Elevator	PP-FA-492
<b>FACILITY MANAGEMENT</b>	Air Filtration Products	Camfil	PP-FA-488
	Air Filtration Products	HepaCart	PP-FA-489
	Air Filtration Products	Koch Filter	PP-FA-490
	Air Filtration Products	Tri-Dim Filter	PP-FA-491
	Interior & Exterior Signage	2/90 Sign Systems	PP-FA-575
	Interior & Exterior Signage	Mandeville Sign	PP-FA-577
	Interior & Exterior Signage	MDM Commercial Enterprises	PP-FA-578
	Interior & Exterior Signage	South Water Signs	PP-FA-579
	Pest Elimination Services	Ecolab	PP-SV-135
	Pest Elimination Services	Orkin	PP-SV-136
	Pest Elimination Services	Rentokil	PP-SV-137

# YACHT CLUBS

Sub Category	Contract Name	Vendor	Contract
<b>FLOORING PRODUCTS &amp; SERVICES</b>	Architectural: Flooring Products & Services	Armstrong Flooring	PP-FA-562
	Architectural: Flooring Products & Services	BBL Floors	PP-FA-501
	Architectural: Flooring Products & Services	ECORE International	PP-FA-553
	Architectural: Flooring Products & Services	Forbo Flooring	PP-FA-495
	Architectural: Flooring Products & Services	Johnsonite	PP-FA-496
	Architectural: Flooring Products & Services	Mannington Commercial	PP-FA-497
	Architectural: Flooring Products & Services	Shannon Specialty Floors	PP-FA-500
	Architectural: Flooring Products & Services	Shaw Industries	PP-FA-498
	Architectural: Flooring Products & Services	Tandus Centiva	PP-FA-499
	Floor Care Equipment	Diversey	PP-FA-566
	Floor Care Equipment	Nilfisk-Advance	PP-FA-568
	Floor Care Equipment	Tennant Sales & Service	PP-FA-567
	<b>GROUNDSKEEPING/ LANDSCAPING</b>	Lawn Care Services	BrightView Landscapes
Lawn Care Services		Northwest Companies	PP-SV-059
<b>GYPSON BOARD &amp; DRYWALL</b>	Gypsum Board & Drywall	USG	PP-FA-531
<b>HOSPITALITY EQUIPMENT &amp; SUPPLIES</b>	Hospitality Equipment & Supplies	American Hotel Register	IE-FA-013
<b>HOUSEKEEPING</b>	Housekeeping Products	3M	PP-FA-634
	Housekeeping Products	Betco	PP-FA-635
	Housekeeping Products	Diversey	PP-FA-636
	Housekeeping Products	Midlab	PP-FA-637
	Housekeeping Products	Spartan Chemical	PP-FA-639
	Housekeeping Products	Wexford Labs	PP-FA-640
	Laundry Products & Maintenance	Ecolab	PP-FA-514
	Laundry Products & Maintenance	Gurtler Industries	PP-FA-515
	Laundry Products & Maintenance	Midlab	PP-FA-516
	Laundry Products & Maintenance	Procter & Gamble Distributing	PP-FA-517
	Laundry Products & Maintenance	Spartan Chemical	PP-FA-518
	Laundry Products & Maintenance	State Industrial Products	PP-FA-519
	Laundry Products & Maintenance	UNX	PP-FA-520
	Warewashing Chemicals & Related Products	Ecolab	PP-DI-1150
	<b>HVAC</b>	HVAC Equipment, Controls & Services	Daikin Applied
<b>INTERIOR DESIGN &amp; SERVICES</b>	Interior Design & Services	ARCH Framing & Design	PP-AC-126
	Interior Design & Services	Artistic Framing	PP-AC-127
	Interior Design & Services	The Ambiance Group	PP-AC-125
<b>JANITORIAL/ SANITATION</b>	Can Liners	Heritage Bag	PP-FA-599
	Can Liners	I.B.S. Solutions	PP-FA-600

# YACHT CLUBS

Sub Category	Contract Name	Vendor	Contract
<b>JANITORIAL/ SANITATION</b> (Continued)	Can Liners	Plastics Solutions	PP-FA-601
	Paper & Janitorial Supply Distribution	Afflink	PP-FA-606
	Paper & Janitorial Supply Distribution	Network Services	PP-FA-607
	Paper & Janitorial Supply Distribution	Office Depot	PP-FA-608
	Paper & Janitorial Supply Distribution	Strategic Market Alliance	PP-FA-609
	Paper & Janitorial Supply Distribution	SupplyWorks	PP-FA-610
	Paper & Janitorial Supply Distribution	Triple S	PP-FA-611
	Paper Towels, Tissues & Dispensers	American Textile Systems	PP-FA-560
	Paper Towels, Tissues & Dispensers	Georgia Pacific	PP-FA-557
	Paper Towels, Tissues & Dispensers	Kimberly Clark	PP-FA-558
	Paper Towels, Tissues & Dispensers	SCA Tissue	PP-FA-561
	Paper Towels, Tissues & Dispensers	Von Drehle	PP-FA-559
	Soaps, Lotions & Waterless Hand Rinses	DebMed	PP-NS-1085
	Warewashing, Laundry & Housekeeping	State Industrial Products	IE-FA-372
	<b>MRO</b>	Catalog Sales & Service	HD Supply
Electrical & Plumbing Building Materials		Crescent Electric Supply	PP-FA-592
Electrical & Plumbing Building Materials		Graybar Electric	PP-FA-593
Electrical & Plumbing Building Materials		Wesco International	PP-FA-595
Maintenance, Repair & Operations		AirSupply Tools	PP-FA-590
Maintenance, Repair & Operations		The Part Works	PP-FA-594
Maintenance, Repair & Operations		W/W Grainger	PP-FA-591
<b>POOL SUPPLIES</b>	Pool & Spa Products	Leslie's Swimming Pool Supplies	PP-AC-119
<b>ROOFING</b>	Roofing Products, Systems & Services	Johns Manville	PP-FA-665
	Roofing Products, Systems & Services	The Garland Company	PP-FA-667
	Roofing Products, Systems & Services	Tremco	PP-FA-666
<b>SAFETY COMPLIANCE</b>	MSDS Management Services	CloudSDS	PP-FA-533
	Paint & Related Sundries	National Paint Alliance	PP-FA-534
	Paint & Related Sundries	PPG Industries	PP-FA-532
<b>SECURITY PRODUCTS &amp; SERVICES</b>	Fire, Life Safety, Security Systems & Services	Siemens Industry	PP-FA-525
<b>SYNCHRONIZED MONITORING</b>	Synchronized Monitoring	Sapling	PP-FA-662
<b>PARKING MANAGEMENT</b>	Parking Management, Equipment & Services	E&B Parking Services	PP-FA-556
<b>TV</b>	Television Systems & Services	United Media Solutions	PP-FA-701
<b>WALL &amp; DOOR COVERING &amp; PROTECTION</b>	Wall & Door Covering & Protection	Inpro	PP-FA-541
	Wall & Door Covering & Protection	Koroseal Interior Products	PP-FA-540
	Wall & Door Covering & Protection	Pawling	PP-FA-539
<b>WATER TREATMENT</b>	Water Treatment Products, Systems & Services	Chem-Aqua	PP-FA-583
	Water Treatment Products, Systems & Services	Garratt-Callahan	PP-FA-584
<b>FOOD, FOODSERVICE PRODUCTS &amp; SUPPLIES</b>			
<b>DISTRIBUTION</b>	National Foodservice Distribution	US Foods	PP-DI-001C
<b>EQUIPMENT, SUPPLIES &amp; SERVICES</b>	Foodservice Equipment & Supplies Distribution	Carter-Hoffmann	PP-DI-1302

# YACHT CLUBS

Sub Category	Contract Name	Vendor	Contract
<b>EQUIPMENT, SUPPLIES &amp; SERVICES</b> (Continued)	Foodservice Equipment & Supplies Distribution	Edward Don & Company	PP-DI-1297
	Foodservice Equipment & Supplies Distribution	Hubert	PP-DI-1299
	Foodservice Equipment & Supplies Distribution	Primex Wireless	PP-DI-1301
	Foodservice Equipment & Supplies Distribution	Supply America	PP-DI-1296
	Foodservice Equipment & Supplies Distribution	US Foods Culinary Equipment & Supplies	PP-DI-1300
	Foodservice Equipment & Supplies Distribution	Wasserstrom	PP-DI-1298
	Foodservice Equipment Repair & Services	GCS Service	PP-DI-1303
<b>INFORMATION TECHNOLOGY</b>			
<b>HARDWARE/SOFTWARE</b>	Hardware & Software Resellers	Insight	PP-IT-166
	Hardware & Software Resellers	Connection	PP-IT-164
	Hardware & Software Resellers	Zones	PP-IT-165
<b>RFID ASSET TRACKING &amp; MANAGEMENT SOLUTIONS</b>	RFID Asset Tracking & Management Solutions	AeroScout	PP-IT-157
	RFID Asset Tracking & Management Solutions	Centrak	PP-IT-158
	RFID Asset Tracking & Management Solutions	Champion Medical Technologies	PP-IT-154
	RFID Asset Tracking & Management Solutions	Versus Technology	PP-IT-155
<b>TV &amp; ELECTRONICS</b>	Electronics & Accessories	Best Buy	IE-IT-006
<b>WIRELESS &amp; DATA SERVICES</b>	Mobile Wireless Carriers	Sprint	PP-IT-186
	Mobile Wireless Carriers	Verizon	PP-IT-187
<b>LINENS, UNIFORMS &amp; PRODUCTS</b>			
<b>LINENS, UNIFORMS &amp; PRODUCTS</b>	Microfiber Products, Mats & Accessories	American Dawn	PP-FA-654
	Microfiber Products, Mats & Accessories	Aramark Uniform & Career Apparel	PP-FA-690
	Microfiber Products, Mats & Accessories	Encompass Group	PP-FA-658
	Microfiber Products, Mats & Accessories	Phoenix Textile	PP-FA-659
	Microfiber Products, Mats & Accessories	S2S Global	PP-FA-605
	Microfiber Products, Mats & Accessories	Standard Textile	PP-FA-660
	Microfiber Products, Mats & Accessories	Unifirst	PP-FA-691
	Reusable Surgical Linen & Gown Reprocessing Services	Aramark Uniform & Career Apparel	PP-FA-651
	Uniforms	American Dawn	PP-FA-642
	Uniforms	Cintas	PP-FA-643
	Uniforms	Encompass Group	PP-FA-644
	Uniforms	Hinson & Hale Medical Technologies	PP-FA-650
	Uniforms	LifeThreads	PP-FA-653
	Uniforms	Medline	PP-FA-648
	Uniforms	Phoenix Textile	PP-FA-645
	Uniforms	Silver Lining Apparel	PP-FA-652
	Uniforms	Standard Textile	PP-FA-646
	Uniforms	Unifirst	PP-FA-647

# YACHT CLUBS

Sub Category	Contract Name	Vendor	Contract
<b>MEDICAL WASTE MANAGEMENT SERVICES</b>			
<b>WASTE MANAGEMENT PRODUCTS &amp; SERVICES</b>	Waste Management Products & Services	AMS Store & Shred	PP-FA-543
	Waste Management Products & Services	Clean Harbors Environmental Services	PP-FA-544
	Waste Management Products & Services	Curtis Bay Medical Waste Services	PP-FA-545
	Waste Management Products & Services	Daniels Sharpsmart	PP-FA-546
	Waste Management Products & Services	LB Medwaste Services	PP-FA-547
	Waste Management Products & Services	Medi-Waste Disposal	PP-FA-548
	Waste Management Products & Services	Refuse Specialists	SD-FA-032
	Waste Management Products & Services	Rubicon Global	PP-FA-549
	Waste Management Products & Services	Specific Waste Industries	PP-FA-550
	Waste Management Products & Services	Sustainability Resources International	PP-FA-508
	Waste Management Products & Services	TransChem Environmental	PP-FA-552
<b>NURSING</b>			
<b>HEALTHCARE PROFESSIONAL FOOTWEAR</b>	Healthcare Professional Footwear	Pedors Shoes	PP-NS-1126
	Healthcare Professional Footwear	S & H Uniform	PP-NS-1127
<b>LABELS, IDENTIFICATION BANDS &amp; RELATED PRODUCTS</b>	Labels, Identification Bands & Related Products	Artemax	SD-MM-026
<b>SKIN BREAKDOWN PREVENTION PRODUCTS</b>	Skin Breakdown Prevention Products	Stryker	PP-NS-947
<b>OFFICE SUPPLIES, FURNITURE &amp; TECHNOLOGY</b>			
<b>BATTERIES</b>	Batteries & Battery Products	Artisan Power	PP-MM-331
	Batteries & Battery Products	Duracell	PP-MM-333
<b>FURNITURE</b>	Custom Whiteboards	Chameleon	PP-MM-598
	Custom Whiteboards	Clarus Glassboards	PP-MM-599
	Custom Whiteboards	Viscot Medical	PP-MM-600
	Mobile Storage Services	Mobile Mini	PP-SV-061
	Wall Art & Mirrors	Great American Art	PP-FA-602
	Wall Art & Mirrors	RAO Contract Sales	PP-FA-603
	Wall Art & Mirrors	Robert Smith Fine Art	PP-FA-604
<b>OFFICE SUPPLIES</b>	Office Supplies	American Office Products Distributors	PP-MM-479
	Office Supplies	FriendsOffice	PP-MM-476
	Office Supplies	Guy Brown Management	PP-MM-477
	Office Supplies	Materials Management Services	PP-MM-478
	Office Supplies	Office Depot	PP-MM-481
	Office Supplies	Staples	PP-MM-480
<b>DELIVERY, SHIPPING &amp; FREIGHT MANAGEMENT</b>			
<b>POSTAGE METERS &amp; MAILING SYSTEMS</b>	Postage Meters & Mailing Systems	Piedmont Digital Solutions	PP-AC-131
	Postage Meters & Mailing Systems	Pitney Bowes	PP-AC-130
<b>OFFICE SUPPLIES, FURNITURE &amp; TECHNOLOGY</b>			
<b>PRINT SERVICES</b>	Document Management Solutions	International Business Solutions Alliance	PP-IT-159
	Document Management Solutions	Ricoh	PP-IT-160
	Document Management Solutions	Taylor Healthcare	PP-IT-161
	FedEx Office & Print Services	FedEx	IE-MM-020

# YACHT CLUBS

Sub Category	Contract Name	Vendor	Contract
<b>PRINT SERVICES</b> (Continued)	Managed Print Services, Devices & Accessories	Staples	PP-IT-152
	Managed Print Services, Devices & Accessories	Xerox	PP-IT-153
<b>PRINTERS/COPIERS/ FAX/PRINT SERVICES</b>	Managed Print Services, Devices & Accessories	Guy Brown Management	PP-IT-149
	Managed Print Services, Devices & Accessories	Konica Minolta	PP-IT-148
	Managed Print Services, Devices & Accessories	Kyocera Document Solutions	PP-IT-150
	Managed Print Services, Devices & Accessories	Pharos Systems International	PP-IT-151
	Managed Print Services, Devices & Accessories	Ricoh	PP-IT-147
<b>SERVICE AWARDS &amp; PROMOTIONAL PRODUCTS</b>	Service Awards & Promotional Products	American Solutions For Business	PP-MM-425
	Service Awards & Promotional Products	Office Depot	PP-MM-426
	Service Awards & Promotional Products	Positive Promotions	PP-MM-423
	Service Awards & Promotional Products	Proforma Promographix	PP-MM-422
	Service Awards & Promotional Products	Staples	PP-MM-427
	Service Awards & Promotional Products	Taylor Healthcare	PP-MM-424
<b>SHREDDING</b>	Hard Copy Document Shredding & Media Destruction Services	AMS Store & Shred	PP-SV-114
	Hard Copy Document Shredding & Media Destruction Services	Shred-It	PP-SV-115
<b>SUPPORT SERVICES</b>			
<b>FACILITIES</b>	Support Services Outsourcing - Facilities Operations	ABM Healthcare Support Services	PP-SV-090
	Support Services Outsourcing - Facilities Operations	Aramark Uniform & Career Apparel	PP-SV-092
	Support Services Outsourcing - Facilities Operations	DSS Staffing	PP-SV-093
	Support Services Outsourcing - Facilities Operations	Medtegrity Medical Laundry	PP-SV-095
	Support Services Outsourcing - Facilities Operations	Rickman Enterprise Group	PP-SV-096
	Support Services Outsourcing - Facilities Operations	SDB Contracting Services	PP-SV-097
	Support Services Outsourcing - Facilities Operations	Southwest Linen Service	PP-SV-098
	Support Services Outsourcing - Facilities Operations	Xanitos	PP-SV-099

Eligibility is subject to vendor approval. While every reasonable effort has been made to make this list accurate, information changes rapidly and Essensa makes no guarantees of any kind, including guarantees as to the accuracy of this list. The list is for informational purposes only and does not create a legal agreement or place any obligations on Essensa.